The HIS-HE-Consultants

HISHE
Institut für
Hochschulentwicklung

- Analysing potential and developing a cooperative study programme between the University of Applied Sciences Bochum, the University of Applied Sciences and Arts Dortmund and the Westphalian University of Applied Sciences Gelsenkirchen
- Benchmarking for quality assurance in appeals procedures at universities in Lower Saxony with regard to gender mainstreaming
- Consulting in structuring a quality management system for studies and teaching as well as accompanying the system accreditation at the University of Technology and Economics Berlin
- Management and financing of a real estate area in North-Rhine Westphalia
- Customer survey for the administration of the German Sport University Cologne
- Administrative benchmarking of the ten universities of the "Nordverbund"
- Professionalising the management of the departments of the University of Gießen
- Strategic Development of the University of Applied Sciences Flensburg: benchmarking the higher education administration, reorganising the scientific tasks in the departments, developing the strategy and profile
- Benchmarking for the administrative departments of the Leibniz Association institutes
- Restructuring financing at the University of Hohenheim
- Analysing the structure of studies and teaching at the University of Bielefeld
- Evaluating the main research area "Asia and Europa" at the University of Zurich, Switzerland
- Expert consulting on the requirements of a centralised e-learning management system at the Leibniz University Hannover
- Project management and organisational consulting concerning the introduction of HISinONE at the University of Technology and Economy Berlin
- Developing a basic concept in preparation of the campus management system at the University of Cologne
- Evaluating the IT-services of the University of Basel
- Evaluating the German federal law on temporary contracts in academia
- Project of the German Research Foundation on university presidents as institutional entrepreneurs

- hold university degrees, mainly doctorates, as well as pertinent additional qualifications, e.g. in higher education or human resource management, organisational development and mediation.
- know the issues and challenges in higher education and research from personal experience, having worked in numerous areas of higher education management before joining HIS-HE as consultants.
- are experts on the theoretical and practical requirements of development processes in higher education and academic institutions.
- act as multipliers of current issues in higher education management, participating in conferences as speakers and publishing in specialist media, continuously improve their own knowledge in the field and are supported by their interdisciplinary workteam in regular exchanges of experience to professionalise their advisory activity.

Higher Education Management

Organisational and Management Consulting in Higher Education and Research

Contact us at HIS-HE



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Focus on higher education management

Profound changes in the governance structures of the German higher education system are leading to new challenges in university management and academic institutions. These include increasingly performance-based financing and autonomy at universities, growing competition for resources, a stronger obligation for transparent accountability, a trend towards internationalisation, as well as demographic changes. This development requires adaptation in organisational structures and processes and professionalised action in higher education.



For more than 10 years, the department of Higher Education Management at HIS Higher Education Development (HIS-HE) has been supporting universities, non-university research institutions and ministries with a variety of consulting services in managing these challenges. In more than 100 projects, HIS-HE has gained extensive professional and process expertise. Besides top-quality counselling, HIS-HE also guarantees knowledge transfer and networking between the organisations.

Our competences

Higher education strategy and management

Changing mechanisms in higher education management and growing competition between universities has increased the challenges in strategic management. HIS-HE offers counselling to university as well as faculty management and administration concerning:

- Developing strategic goals, courses of action and operative measures
- Drafting and implementing management tools and systems
- Support faculties and departments in profiling
- Planning and executing cooperation and mergers

Optimising higher education administration

The services of decentralised and central administrations in higher education support researchers, lecturers and students. We, at HIS-HE will help you to develop efficient structures and processes to achieve the highest possible level of service orientation. Our offer:

- Analysis of organisational and task structures within administrations as well as at the interfaces to the academic field
- Process analysis and process design to optimise the fulfilment of the tasks in the central service sector
- Analysis and re-structuring of responsibilities between the decentralised and central administrative units
- Benchmarking the entire university administration or individual units, developing optimisation models, moderating a cross-university benchmarking club

Management in research and teaching

The changes in the higher education landscape on both the national and international level have had a profound effect on research and teaching. Lecturers and researchers value the HIS-HE experts as competent advisors in the following areas:

- Evaluating research and organisational resources
- Further development of study programmes
- Quality management of studies and teaching, accompanying system accreditation
- Technology-based teaching and research

IT and Change

Higher education organisation and the use of modern information technology are closely interconnected. The following services show how we at HIS-HE support your institution in introducing or applying IT, combined with the knowledge of organisational consulting:

- Structural evaluation of the university's IT system
- Pre-projects for organisational consulting with the introduction of campus-management-systems (e.g. HISinOne)
- Analysis and organisational development for the introduction of IT-systems: the organisational consulting covers the structural and process analysis, project communication, the implementation process as well as the management of the entire project, if required
- Consulting the development of the ICT strategy for all university bodies

Our functioning – our consulting approach

As expert advisors and process consultants, HIS-HE offers you external expertise from science and administration. We developed strategic solutions in cooperation with the relevant target groups to address the organisational and cultural characteristics of your institution. Our advisors use a range of approaches and tools and adapt these to the individual goals and issues of your project.

